

VI. From Start to Finish

Now that all the individual components of the overall excise tax calculation have been discussed, let's look at an actual transaction from start to finish.

1. New Cars

Customer John Smith came into the office on April 2, 2003 to register his brand new 2003 Ford Expedition. He brought with him a title application, the sales tax form shown below and the window sticker (Monroney sticker) shown below. The excise tax will be relatively easy to calculate.

State of Idaho
Division of Taxation, Rules and Regulations
April 18, 2003 (2003)

STHV-9 (Rev. 11/99)

DEALER'S CERTIFICATE

When buying an automobile for 12 or more months, use the correct title.

THE DEALER'S CERTIFICATE OR THE LIQUOR'S CERTIFICATE (ON REVERSE SIDE) MUST BE COMPLETED AND PRESENTED TO THE REGISTRATION AGENT PRIOR TO THE FIRST IN-STATE REGISTRATION.

| VEHICLE PURCHASED | | | VEHICLE TYPE/CLASS | | |
|--|---------------------|--------------|---|-------|------|
| KIND OF VEHICLE Motor Vehicle | | | KIND OF VEHICLE (See instructions for Line 2) | | |
| MAKE Ford | MODEL Expedition | YEAR 2003 | MAKE | MODEL | YEAR |
| VIN/VEHICLE NUMBER 3A2183ZC33006352 | | | VIN/VEHICLE NUMBER | | |

DEALER'S NAME: Dealing's Auto DATE SOLD: 3/21/03

DEALER'S ADDRESS: Egan Blvd, Boise, ID 83721

| | |
|--|--------------|
| 1. The full purchase price | \$ 37,500.00 |
| 2. Less any allowance for a creditable trade-in (see instructions below) | \$ |
| 3. The net amount subject to tax | \$ |
| 4. Dealer fuel defect and report sales tax in the amount of | \$ 1738.00 |

5. Exemptions - If the transaction is not subject to tax, check proper box and furnish information indicated:

| | |
|---|--|
| A. <input type="checkbox"/> Exempt Organization (see instructions) 3-digit exemption number _____ | E. <input type="checkbox"/> Instrumentality of this state or Foreign Government (see instructions) |
| B. <input type="checkbox"/> Antique Vehicle (Passenger Vehicle Only) V.I.O. No. (see instructions) _____ | F. <input type="checkbox"/> Other: If the purchase is exempt for any other reason, please detail an explanation under "Other/Exemptions." |
| C. <input type="checkbox"/> Automobile for rental or lease (see instructions) Sales tax will be reported on other tax if _____ | |

Purchase Price for Motor Vehicle: 37,500.00 Signature: [Signature]

Purchaser's Address: Box 274, Lincoln, NE 68437

To be completed by Registrar/Officer

Date: _____

To be completed by Dealer

Sales Tax for: 1738.00

Signature of Dealer or Authorized Personnel: _____

INSTRUCTIONS

Line 2 - AUTOMOBILE FOR RENTAL OR LEASE: A motorist who is a resident of Idaho and who is not the purchaser of a motor vehicle is exempt from the tax on the purchase price of a motor vehicle if the motorist is a resident of Idaho and is not the purchaser of a motor vehicle. The dealer is required to keep a copy of the "Exemption Certificate" issued by the Bureau of Taxation. For other sales to the federal government, the State of Idaho or any political subdivision of this State, or any agency of either the State or the federal government, no exemption certificate or number is required.

D. ANTIQUE VEHICLES: Antique or disabled vehicles are exempt from the tax. The dealer is required to keep a copy of the letter on file from the vehicle registered less. Any purchase of a disabled vehicle must be for a motorist who is a resident of Idaho and is not the purchaser of a motor vehicle.

C. AUTOMOBILE FOR RENTAL OR LEASE: For sales of automobiles for a term of 30 days or less for 12 or more months. Purchaser must issue the vehicle for at least 30 days.

E. INSTRUMENTALITY OF THIS STATE OR FOREIGN GOVERNMENT: For sales of vehicles (including trailers) which are used by the purchaser to transport or deliver goods.

STATE OF MAINE
AUGUSTA, MAINE 04333

BUREAU OF TAXATION SALES TAX SECTION

DEALER'S CERTIFICATE

THIS CERTIFICATE MUST BE COMPLETED AND MUST ACCOMPANY APPLICATION FOR FIRST MAINE REGISTRATION OF VEHICLE WHEN PRESENTED OR SENT TO ANY REGISTRATION OFFICE.

| VEHICLE PURCHASED | | | | VEHICLE TRADED-IN | | | |
|--|---------|------|--|--|--------|------|--|
| TYPE (Automobile, Truck, Snowmobile, etc.) | | | | TYPE (Automobile, Truck, Snowmobile, etc.) | | | |
| AUTOMOBILE | | | | AUTOMOBILE | | | |
| MAKE | MODEL | YEAR | | MAKE | MODEL | YEAR | |
| BUICK | LESABRE | 91 | | FORD | ESCORT | 89 | |
| VEHICLE IDENTIFICATION NUMBER | | | DIESEL | VEHICLE IDENTIFICATION NUMBER | | | |
| 1G4HP69C9M534888 | | | YES <input type="checkbox"/> NO <input type="checkbox"/> | 1FABP98X1G1591137 | | | |

SELLER'S NAME SOUTHERN MAINE AUTO SALES INC. DATE BOUGHT 12/21/90
 SELLER'S ADDRESS 123 MAIN ST. VACATIONLAND, ME.

1. The full purchase price of the vehicle was (Do not include finance or insurance charges): \$ 21,350.00
 2. The amount for trade-in was (SEE REVERSE SIDE FOR ELIGIBLE ITEMS): \$ 5,500.00
 3. Net amount subject to tax: \$ 15,850.00
 4. Sales tax was paid in the amount of \$ 792.50
 5. Exemptions:

If transfer of ownership is NOT Subject to the Sales or Use Tax, check proper box and furnish information required below. (See reverse side for instructions)

A. Exempt Organization: Exemption Number _____
 B. Amputee Vehicle (Passenger Vehicle Only): V.A.C. No. _____
 C. Automobile for Short Term Rental: Sales Tax on Rentals to be Reported by Seller's Certificate No. _____
 D. Instrumentality of Interstate or Foreign Commerce: Affidavit of Exemption Will be Submitted by Dealer
 E. Other (Explain on Reverse Side)

Name under which vehicle is registered, if different than purchaser _____

PURCHASER JOHN Q. PUBLIC *John Q. Public*
Signature
 PURCHASER'S ADDRESS 717 STONYBROOK ROAD VACATIONLAND, ME.
Street or Box No. City or Town State

| | |
|--|---|
| REGISTRATION OFFICE WILL INDICATE REGISTRATION NO. | To Be Completed by Dealer |
| DATE _____ | SALES TAX NO. _____ |
| | Signature of Dealer or Authorized Personnel _____ |

OFFICIAL USE FOR REGISTRATION OFFICE ONLY

REGISTRATION OFFICE USE ONLY
 TITLE & ANTI-THEFT SECTION
 STATEHOUSE STATION 38
 AUGUSTA, MAINE 04333
 201-289-2071

FORM 215-272 PAGE 1

VEHICLE REGISTRATION

REGISTRATION (Transfer to other legal or herd system. Delivered copies as indicated in bottom of form. If vehicle is new, attach a manufacturer's certificate of origin to original copy, for used vehicle, attach last previous certificate or title. Failure to attach ALL appropriate sections or provide ALL supporting documents will result in suspension of the registration. Possible suspension of the vehicle's registration and ability to be used.)

VEHICLE INFORMATION

1. MAKE AND MODEL (Must include make and model) BUICK LESABRE 2. YEAR OF MANUFACTURE 91 3. VEHICLE IDENTIFICATION NUMBER 1G4HP69C9M534888 4. TYPE OF MOTOR VEHICLE 40 5. DO NOT WRITE IN THIS SPACE

6. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 717 STONYBROOK ROAD 7. CITY/TOWN VACATIONLAND, MAINE 8. STATE ME 9. ZIP CODE 04957

10. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 11. CITY/TOWN VACATIONLAND, MAINE 12. STATE ME 13. ZIP CODE 04957

14. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 15. CITY/TOWN VACATIONLAND, MAINE 16. STATE ME 17. ZIP CODE 04957

18. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 19. CITY/TOWN VACATIONLAND, MAINE 20. STATE ME 21. ZIP CODE 04957

22. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 23. CITY/TOWN VACATIONLAND, MAINE 24. STATE ME 25. ZIP CODE 04957

26. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 27. CITY/TOWN VACATIONLAND, MAINE 28. STATE ME 29. ZIP CODE 04957

30. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 31. CITY/TOWN VACATIONLAND, MAINE 32. STATE ME 33. ZIP CODE 04957

34. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 35. CITY/TOWN VACATIONLAND, MAINE 36. STATE ME 37. ZIP CODE 04957

38. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 39. CITY/TOWN VACATIONLAND, MAINE 40. STATE ME 41. ZIP CODE 04957

42. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 43. CITY/TOWN VACATIONLAND, MAINE 44. STATE ME 45. ZIP CODE 04957

46. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 47. CITY/TOWN VACATIONLAND, MAINE 48. STATE ME 49. ZIP CODE 04957

50. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 51. CITY/TOWN VACATIONLAND, MAINE 52. STATE ME 53. ZIP CODE 04957

54. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 55. CITY/TOWN VACATIONLAND, MAINE 56. STATE ME 57. ZIP CODE 04957

58. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 59. CITY/TOWN VACATIONLAND, MAINE 60. STATE ME 61. ZIP CODE 04957

62. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 63. CITY/TOWN VACATIONLAND, MAINE 64. STATE ME 65. ZIP CODE 04957

66. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 67. CITY/TOWN VACATIONLAND, MAINE 68. STATE ME 69. ZIP CODE 04957

70. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 71. CITY/TOWN VACATIONLAND, MAINE 72. STATE ME 73. ZIP CODE 04957

74. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 75. CITY/TOWN VACATIONLAND, MAINE 76. STATE ME 77. ZIP CODE 04957

78. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 79. CITY/TOWN VACATIONLAND, MAINE 80. STATE ME 81. ZIP CODE 04957

82. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 83. CITY/TOWN VACATIONLAND, MAINE 84. STATE ME 85. ZIP CODE 04957

86. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 87. CITY/TOWN VACATIONLAND, MAINE 88. STATE ME 89. ZIP CODE 04957

90. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 91. CITY/TOWN VACATIONLAND, MAINE 92. STATE ME 93. ZIP CODE 04957

94. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 95. CITY/TOWN VACATIONLAND, MAINE 96. STATE ME 97. ZIP CODE 04957

98. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 99. CITY/TOWN VACATIONLAND, MAINE 100. STATE ME 101. ZIP CODE 04957

102. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 103. CITY/TOWN VACATIONLAND, MAINE 104. STATE ME 105. ZIP CODE 04957

106. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 107. CITY/TOWN VACATIONLAND, MAINE 108. STATE ME 109. ZIP CODE 04957

110. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 111. CITY/TOWN VACATIONLAND, MAINE 112. STATE ME 113. ZIP CODE 04957

114. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 115. CITY/TOWN VACATIONLAND, MAINE 116. STATE ME 117. ZIP CODE 04957

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122. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 123. CITY/TOWN VACATIONLAND, MAINE 124. STATE ME 125. ZIP CODE 04957

126. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 127. CITY/TOWN VACATIONLAND, MAINE 128. STATE ME 129. ZIP CODE 04957

130. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 131. CITY/TOWN VACATIONLAND, MAINE 132. STATE ME 133. ZIP CODE 04957

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138. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 139. CITY/TOWN VACATIONLAND, MAINE 140. STATE ME 141. ZIP CODE 04957

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378. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 379. CITY/TOWN VACATIONLAND, MAINE 380. STATE ME 381. ZIP CODE 04957

382. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 383. CITY/TOWN VACATIONLAND, MAINE 384. STATE ME 385. ZIP CODE 04957

386. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 387. CITY/TOWN VACATIONLAND, MAINE 388. STATE ME 389. ZIP CODE 04957

390. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 391. CITY/TOWN VACATIONLAND, MAINE 392. STATE ME 393. ZIP CODE 04957

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398. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 399. CITY/TOWN VACATIONLAND, MAINE 400. STATE ME 401. ZIP CODE 04957

402. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 403. CITY/TOWN VACATIONLAND, MAINE 404. STATE ME 405. ZIP CODE 04957

406. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 407. CITY/TOWN VACATIONLAND, MAINE 408. STATE ME 409. ZIP CODE 04957

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430. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 431. CITY/TOWN VACATIONLAND, MAINE 432. STATE ME 433. ZIP CODE 04957

434. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 435. CITY/TOWN VACATIONLAND, MAINE 436. STATE ME 437. ZIP CODE 04957

438. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 439. CITY/TOWN VACATIONLAND, MAINE 440. STATE ME 441. ZIP CODE 04957

442. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 443. CITY/TOWN VACATIONLAND, MAINE 444. STATE ME 445. ZIP CODE 04957

446. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 447. CITY/TOWN VACATIONLAND, MAINE 448. STATE ME 449. ZIP CODE 04957

450. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 451. CITY/TOWN VACATIONLAND, MAINE 452. STATE ME 453. ZIP CODE 04957

454. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 455. CITY/TOWN VACATIONLAND, MAINE 456. STATE ME 457. ZIP CODE 04957

458. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 459. CITY/TOWN VACATIONLAND, MAINE 460. STATE ME 461. ZIP CODE 04957

462. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 463. CITY/TOWN VACATIONLAND, MAINE 464. STATE ME 465. ZIP CODE 04957

466. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 467. CITY/TOWN VACATIONLAND, MAINE 468. STATE ME 469. ZIP CODE 04957

470. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 471. CITY/TOWN VACATIONLAND, MAINE 472. STATE ME 473. ZIP CODE 04957

474. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 475. CITY/TOWN VACATIONLAND, MAINE 476. STATE ME 477. ZIP CODE 04957

478. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 479. CITY/TOWN VACATIONLAND, MAINE 480. STATE ME 481. ZIP CODE 04957

482. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 123 STONYBROOK ROAD 483. CITY/TOWN VACATIONLAND, MAINE 484. STATE ME 485. ZIP CODE 04957

486. REGISTRATION OFFICE USE ONLY (SEE REVERSE SIDE FOR INSTRUCTIONS) 1

STATE OF MAINE
MOTOR VEHICLE DIVISION - NOTICE OF SALE

NEW USED
 TEMPORARY PLATE NO. 69773 EXPIRES 1/4/91
 TEMPORARY REGISTRATION VALID ONLY WHEN TEMPORARY PLATE ISSUED

| | | | | | |
|-------------------|-------|--------------|-------------------------|------|-------|
| MAKE | 1991 | YEAR & MODEL | 4 | DOOR | STYLE |
| BUICK | 1991 | LESABRE | 4 | DOOR | STYLE |
| VIN - SERIAL NO. | COLOR | | MILEAGE AT TIME OF SALE | | |
| 1G4HP69C9MH534888 | BLACK | | 37 | | |

Name of Purchaser: JOHN Q. PUBLIC Date: 12/21/90
 Address: 717 STONYBROOK ROAD, VACATIONLAND, MAINE 04067
 Name of person or dealer from whom you obtained this vehicle: SOUTHERN MAINE AUTO SALES INC. Mileage when purchased: 37
 Address: 123 MAIN STREET
 Reason why no mileage change: _____
 By: Dan "Big Deal" Jones (Trade Name of Dealer) Dealer Plate Number: _____
 I hereby certify that the above information is true and correct to the best of my knowledge.

White Copy-Motor Vehicle Division on date of sale if temporary plate issued, otherwise, not later than 15th day of month following sale or exchange; Yellow Copy-Customer at time of sale; Pink Copy-Dealer.
 TYPE OR PRINT IN INK

All the information needed to begin the process is listed on the three forms presented. The information is extracted from these forms and entered onto a worksheet on the next page.

| | |
|-----------------|-------------------|
| MAKE | Buick |
| MODEL | Lesabre |
| YEAR | 1991 |
| VIN | 1G4HP69C9MH534888 |
| COLOR | Black |
| STYLE | 4D (sedan) |
| NAME(s) | John Q. Public |
| EXPIRATION DATE | 1/31/2006 |

For the sake of simplification, we'll assume Mr. Public wishes to register his vehicle for a full year until January 31, 2006.

With the pertinent information transferred from the Sales Tax Form and Title Application onto the worksheet on the next page, the list price should be found in the appropriate price manual. For illustration purposes, an excerpt from the "New Car Cost Guide" published by the Automobile Invoice Service has been used.

Base Price Determination Worksheet

| | | | | | |
|-----------------|------------------------|-----------------|------------|-------|------|
| Sticker Price | \$17,080 | Plate # | New Plates | | |
| | | Expiration Date | 1/31/2006 | | |
| Full Name | John Q. Public | | | | |
| Mailing Address | 77 Stonybrook Road | | | | |
| Legal Residence | Vacationland, ME 04067 | | | | |
| Serial Number | 1G4HP69C9MH534888 | | | | |
| Color | Year | Make | Model | Style | H.P. |
| Black | 1991 | Buick | LeSabre | 4D | 6 |

| | | |
|-----------------------------|------------|---|
| Suggested List | \$17,080 | |
| Air Conditioning | Standard | √ |
| Rear Window Defroster | SB Package | √ |
| Power Door Locks | SC Package | √ |
| Power Windows | SD Package | √ |
| Power Seats (6 way driver) | SD Package | √ |
| Tinted Glass | Standard | √ |
| Radio | Standard | √ |
| w/Tape Cassette | SC Package | √ |
| Auto Transmission/overdrive | Standard | √ |
| Cruise Control | SB Package | √ |
| Tilt Steering Wheel | Standard | √ |
| Other Options | | |
| Locking Wire Wheels | SC Package | √ |
| 3.8 liter EFI V-6 | Standard | √ |

Base: \$19,109

| | |
|-----------------|----------|
| Amount of Tax | \$ 76.44 |
| Credit | \$ |
| Sub Total | \$76.44 |
| ½ Rate | \$ |
| Transfer Charge | \$ |
| Excise Total | \$76.44 |

All items marked with √ are included in luxury package SD which adds \$2,029 to the MSRP of the vehicle

*Please Note: Luxury Package includes those options that are included in the Popular and Premium Packages.

